# INTER-TEL®

# Solutions that
# Communicate Performance

# Why Inter-Tel

▬▬▬ Inter-Tel is uniquely positioned to adapt our diverse line of communications platforms to address your specific business requirements. Whether you're a family-owned, stand-alone business, a company with multiple locations in the same city, or an enterprise with geographically dispersed locations and employees, we can build the right solution for you, scalable from 10 to 10,000 users.

Inter-Tel specializes in the automotive, education, financial services, health care, insurance, manufacturing and real estate industries, as well as local, state and federal government agencies. We pride ourself on the ability to provide business-specific applications that drive performance and productivity with solutions that support and enhance your customers' experience. To find the best solutions for your business, we help identify the priorities that are important to you, such as seamless integration, ease of management and specialized-area deployment and containment.

**INTER-TEL**®

*Next Generation Pure-IP*
*Communications Platform*

# Inter-Tel® 7000 Network Communications Solutions

To maximize the efficiency of both people and processes in today's business world, it takes superior communications tools such as those available in the family of next generation Inter-Tel 7000 Network Communications Solutions.

Integrating Inter-Tel's Personal Communicator software, the 7000 provides users with ultimate control over internal and external voice and text communications, and delivers pervasive "presence" information within the organization. Superior business productivity applications are delivered through desktop, PDA, voice, phone and Web-based tools, empowering users with centralized communications that can be tailored to their own unique situation, across multiple devices and mediums. Users can easily and instantly determine the availability of contacts and initiate the most appropriate form of communication.

*VoIP Technology Merged
with a Flexible Infrastructure*

# Inter-Tel® 5000 Network Communications Solutions

Blending your voice system into your data network affords you the competitive, cost-effective edge your business needs to succeed. Inter-Tel 5000 Network Communications Solutions offers a network-centric communications platform that allows you to network geographically dispersed associates and locations. Whether you're connecting offices and applications together over a data network, or deploying IP endpoints to employees in or out of the office, all of your employees have access to the same system features as if they were located in your central office.

Additionally, Inter-Tel 5000 servers are built on an open software model that supports a broad portfolio of Inter-Tel's standard and custom-developed applications, as well as third-party applications — all designed to address today's functional business needs while driving business growth. The results are operational efficiencies and a foundation for a more flexible infrastructure.



**INTER-TEL®**

*Communications Solutions You Need,
the Way You Need Them*

# Axxess® Converged Communications Platform

In business, timing is everything. Inter-Tel recognizes the importance of strategic planning in addressing your communications needs. The Inter-Tel Axxess Converged Communications Platform maximizes your organization's competitive advantage today, and continues to provide the solutions you need for tomorrow. Its Open Architecture Interface (OAI) makes it easy to enable custom business applications and enhanced functionality.

Axxess combines digital, wireless, Voice over IP (VoIP) and analog technology options within a single platform, giving you the ability to select from an array of business-enhancing solutions. Because it is a converged platform, traditional PBX features are present, along with the power and benefits of IP telephony when and where you need it. Inter-Tel's applications approach lets you choose to deploy traditional solutions, full IP or a blend of both.



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*The Scalable Platform for Business and Residential Applications*

# Inter-Tel EncoreCX®

Whether at work or at home, today's diverse environments require advanced communications technology to address new and dynamic ways of facilitating a wide range of voice and data needs. The ability to communicate effectively — in your busy office, home office or an eclectic household — demands a reliable and integrated system designed to improve communication over the telephone and the Internet. Inter-Tel's EncoreCX is a scalable, voice-centric platform ideally suited for small businesses and large residences.

EncoreCX delivers a host of leading-edge standards that makes communication more manageable for today's small commercial and large residential settings. Whether you operate a retail business, a multi-branch business, a home office or a busy household, EncoreCX offers you an affordable route to technology convergence.



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*Communications Applications that Drive ROI*

# Business Applications

Your business environment depends more and more on the mobility of your work force. Associates need to remain connected to each other and to your clients whether in the office, in meetings or traveling. Your business requires user-friendly tools for employees to extend their presence beyond the desktop while effectively managing your company's business communications.

Inter-Tel focuses on business-specific applications that can enable you to grow business revenue, improve business efficiencies and lower operating costs through a real return on investment. Our portfolio of products includes Presence Management applications, and Collaboration and Messaging tools that address functional business needs across departments and workgroups — linking the communications requirements of sales and marketing, facilities management, administration, materials and human resources — creating a single, cohesive, cost-effective organization.

**Total Cost of Ownership and Maintenance Management**

# Inter-Tel Managed Services

Growing your business, expanding product and service offerings, increasing customer loyalty, managing operating costs, and improving your business processes are your keys to operational success. Inter-Tel understands these challenges and brings the power of its Managed Services program to assist you in addressing your business's operational performance through total communications systems planning.

Inter-Tel's Managed Services program focuses on the Total Cost of Ownership — merging business and technology based on your unique business model. We provide your enterprise with end-to-end business communications services and solutions including equipment, applications, carrier services, planning and provisioning, custom Interactive Voice Response (IVR) application development, and peripheral products integration.

**⊟INTER-TEL®**

## What Our Customers Are Saying

"The Inter-Tel system has worked extremely well for us. It gives us the freedom to expand without having to add staff or make a huge investment in infrastructure. Most importantly, it allows us to take customer care to the next level."

**Dan Copeland**
*Operations Manager, Trivetts Furniture*

"My clients want to know that they can reach me at a moment's notice, and our Inter-Tel system allows them to do just that. I can remain productive and efficient across two continents. It's a solution that will continue to meet my business needs well into the future."

**Dr. John Goldener**
*President, Goldener Executive Search, Ltd.*

"Inter-Tel's business applications have made a substantial impact in our productivity and organizational efficiency...the entire solution continues to pay for itself many times over."

**Jamie Troia**
*Director of Information Technology, Homestar Direct*

Learn more at:
**www.inter-tel.com**

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